

01 February 2021

Circular 503



To All Sasria Agents
Introducing Sasria SOC Limited F4 Product

As a State-owned short-term insurance company, Sasria is tasked with providing insurance for special risks such as civil commotion, public disorder, strikes, riots and terrorism. Our explicit mandate extends to support the goals of the National Development Plan (NDP), and the mammoth task of assisting Government to achieve greater inclusivity and social relevance for Financial Services in the country.

It is on this premise and within this critical developmental context that we are proud to be in a position to launch an exciting offering known as the Sasria F4 Product, with effect 01 February 2021.

This new choice of insurance cover is tailored to the special risk needs of the SME (Small to Medium Enterprise) market, particularly businesses that are currently uninsured due to unavailability/ access of insurance. Through the introduction of the F4 Product we seek to drive greater inclusivity and accessibility of Sasria special risk cover, to address and meet the special risk needs of this key market for our economic growth.

Please note that the F4 Product cover is very specific and limited and can not be offered as a replacement or an alternative to the F2 Product. The F4 Product may only be offered where there is an appropriate similar underlying cover to be attached to.

Qualifying Criteria

This cover is geared for the SME market that fits within the following description:

- Must be a formal trader that is generating an income (e.g. sole proprietors)
- This product is aimed at commercial risk business only. The product does not cover micro insurance, personal lines risk and or corporate risks.
- Combined asset value of the business (i.e. buildings and stock) must be from R500 000 to R2 000 000 only.

F4 Product Summary

The table below illustrates summary of cover comparison between F4 and the current F2 product.

Cover provided under F4	Cover provided under F2
Policy limits	Sum insured
Stock and/or material in trade up to policy limit	Stock and/or material in trade up to the sum insured on the coupon
Money on premises not exceeding R10 000 per annum	Money – Limit of cover depends on underlying policy limit
Stock while temporarily away from premises	Buildings
Damage to the whole or part of the insured's property, owned by the insured or for which they are responsible for, while in transit by means of road conveyance	Goods in transit – Inland, Marine and Stock throughput
No cover	Contents
No cover	All risk
No cover	Electronic equipment
No cover	Business interruption
No cover	Extensions / Additional covers
No cover	Free extension cover
No cover	Business Interruption (BI) cover option available

Policy Limits and Premiums

Policy Limit	Monthly	Annual Premium
R500 000	R5.00	R50.00
R1 000 000	R10.00	R100.00
R1 500 000	R15.00	R150.00
R2 000 000	R20.00	R200.00

The F4 Product does not cover the following:

- Businesses classified under Micro-insurance
- Personal policies
- Personal injuries or death
- Liability risks of any kind
- Legal costs

The F4 policy follows the exclusions as stated in the Sasria Fire policy wording and underlying policy where applicable.

This SME-centric cover will be distributed by means of our current business model to ensure that the product is accessible, and premiums are affordable. In addition, our commitment and consistent working relations with Agent companies and Brokers will ensure that we are able to offer the F4 Product to our mutual clients.

The continued success of our business is dependent on your support and positive working relations fostered over the years between Sasria, our Agent companies and Broker community. We are confident that the success of the F4 Product will be of mutual success across all of our stakeholders.

We look forward to bringing this much needed Product to the SME market and thereby meeting the special risk needs of these pivotal business entities.

Please feel free to get in contact with us should you require further clarity and information regarding the F4 Product. Mokgadi Malebye, Technical Underwriting Manager: mokgadim@sasria.co.za is available to you as your direct point of contact for this new offering from Sasria.

Regards

Fareedah Benjamin

Executive Manager: Insurance Operations